

ARMFICO Agents Get Results with Intelligent Mail Tracking

AFCO's **Intelligent Mail Tracking (IMT)** solution helps ARMFICO agents reduce avoidable cancellations on premium finance policies – also saving the time and expense of reinstatements.



Looking for Results? Look right here.

IMT has produced the following results:

- Since implementation, IMT has saved approximately 1,200 late, cancellation and reinstatement notices from being mailed to ARMFICO agents and insureds.
- IMT prevented cancellations of approximately \$20 million in premium or \$2 million in ARM agent commissions.

Here's how it works:

- Using an automated interface between AFCO and the U.S. Postal Service, **IMT detects and tracks your insured's payment once it is in the mail.**
- This IMT interface **automatically places a temporary hold on any cancellation notice** — avoiding unnecessary cancellations, subsequent reinstatements and customer complaint calls to your agency.
- Contact us to learn more about how IMT can save you money and reduce cancellations

Contact:

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